jobdeveloper

Tasks and duties of the Job Developer
(according to Lithuanian experiance)

**VILNIAUS
PREKYBOS, PRAMONĖS
IR AMATŲ RŪMAI**

Aistė Litvinaitė

Job Developer implementation in *Lithuania*

First target group (for Job Developers):

universities carrier consultants, recruitment companies, business incubators, coaches and business trainers, Lithuanian labour exchange agency workers

Job Developer implementation in Lithuania

Final group (for Job Developers):

Lithuanian labour exchange agency workers

Final target group:
young unemployed people (clients of Lithuanian labour exchange agency).

Implementation timeline

1. Introduction seminar 21-22.04.2016
2. Theoretic training 15-16.12.2016
3. Practical training 28-31.08.2017
4. Final seminar with feed-back 4-6.04.2018

Tasks and duties of Job Developer

It is connected to finding answer to several questions:

What means for us an effective Job Developer? What results we need?

What society is expecting from a Job Developer?

Who is Job developer? What is our target group?

"Job Developer" can be a person, but also can be an organisation

And all aspects needs to be evalueted concidering this.

So, what "Job developer" should look like?

Person

- Coaching skills
- Ability to use a test and give a feed-back
- Empathy
- Business knowledge - advantage

Organisation

- Qualified consultats
- Motivated consultants
- Good tools – test
- Well planed time (enough time for each client)

Employment Radar

Person

- Business experiance
- Marketing skills
- Good network of contacts
- Coaching skills

Employment Radar

Organisation

- Good reputation (also in business)
- Qualified workers
- Good tools (entrepreneurship methods, programs and etc.)

Person

- Coaching knowledge (minimum basic level)
- Good will
- Business reputation

Organisation:

- Network of experts
- Training for experts
- Best option - experts should be coaches

Thank you!

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