



Erasmus+



***Job Developer training in Crete, Greece: a country-specific
implementation and evaluation***

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***1st MILESTONE MEETING, JOB DEVELOPER PROJECT
HERAKLION, OCTOBER 4-5, 2016***

Funded by the
Erasmus+ Programme
of the European Union



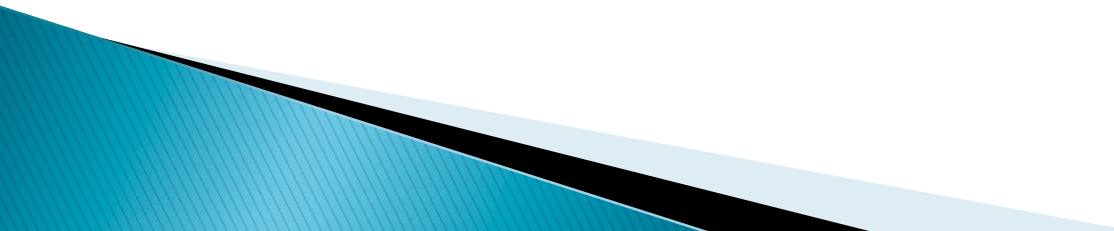
Preparation of Training

Selection of potential Job Developers Focus Group

- ? Professional Career Consultants***
 - ? Career Offices of Universities***
 - ? Business Consultants***
 - ? Practitioner Psychologists***
 - ? High school career advisors***
 - ? Greek Manpower Employment Organization***
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Preparation of Training

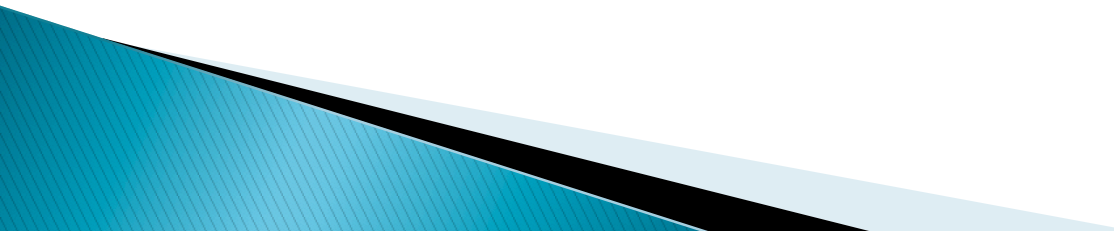
Selection of potential Job Developers

- ☐ Communication to the potential Job Developers***
 - ☐ Exchange of information (e-mails, telephone calls, etc)***
 - ☐ Selection of participants (14)***
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Preparation of Training

	NAME	AFFILIATION
1	Nikos Chaniotakis	Psychologist, Professional Training Consultant
2	George Prinianakis	Economist, Consultant
3	Iraklis Karantonis	Consultant, PRAXI Network
4	Irene Patsiali	Consultant, ETAM SA
5	Michael Katharakis	Director, Vocational Training Centre, Chamber of Heraklion
6	Magda Katopi	Economist, Consultant
7	Georgia Venianaki	Career Office, University of Crete
8	Maria Markaki	NOTION Consultants
9	Marina Geronti	NOTION Consultants
10	Maria Zarotiadou	Psychologist, Professional Career Advisor
11`	Myrto-Nasia Saitaki	Consultant, ETAM SA
12	Errika Kornilaki	Professional Consultant, Ministry of Education
13	Theodore Antoniou	Professional Consultant, Ministry of Education
14	Efi Koutentaki	Chamber of Commerce & Heraklion HUB

Preparation of Training

- ☐ Translation of documents***
 - ☐ Preparation of the training rooms***
 - ☐ Preparation of the packages for the participants***
 - ☐ Organization of logistics, catering etc***
 - ☐ Invitation, sent information materials***
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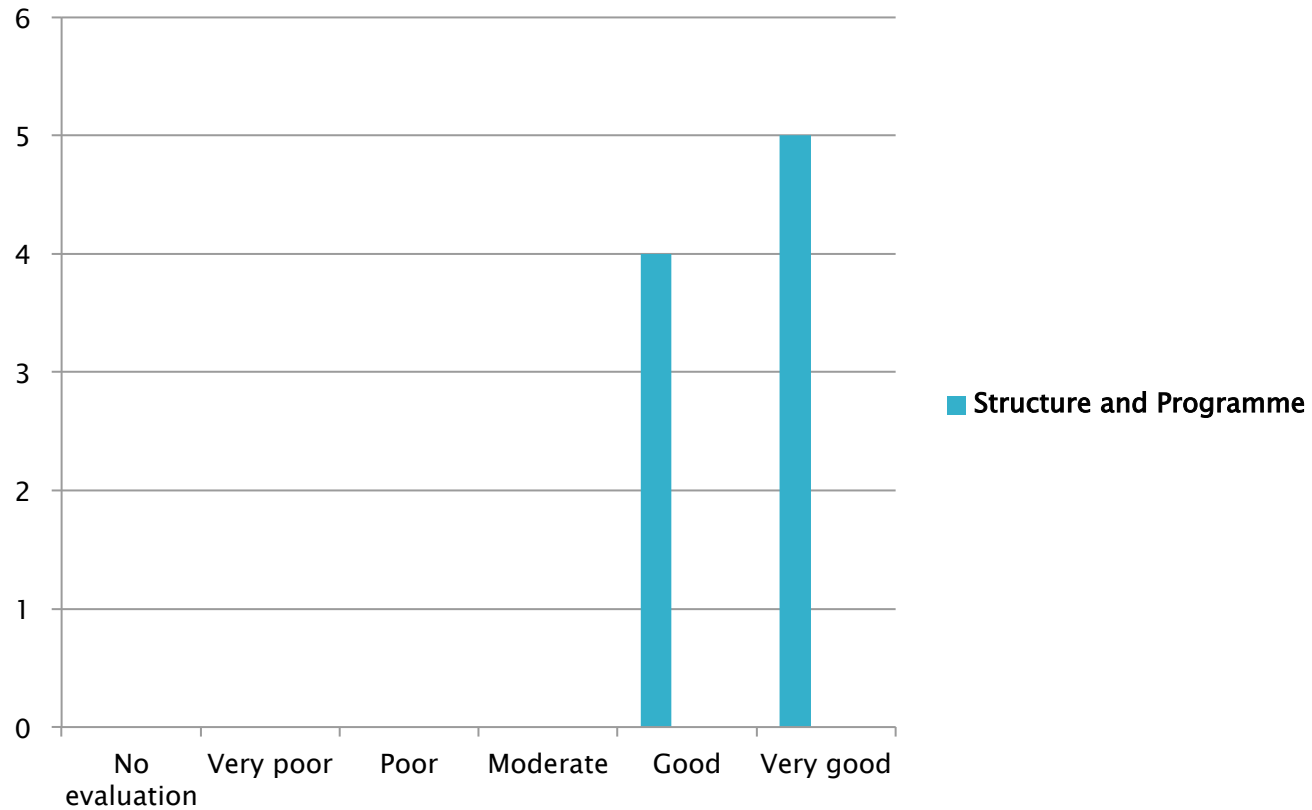
ADJUSTMENTS

- [?] No significant adjustments made***
- [?] Content as it was scheduled***
- [?] Time and implementation process as it was scheduled (little adjustments)***

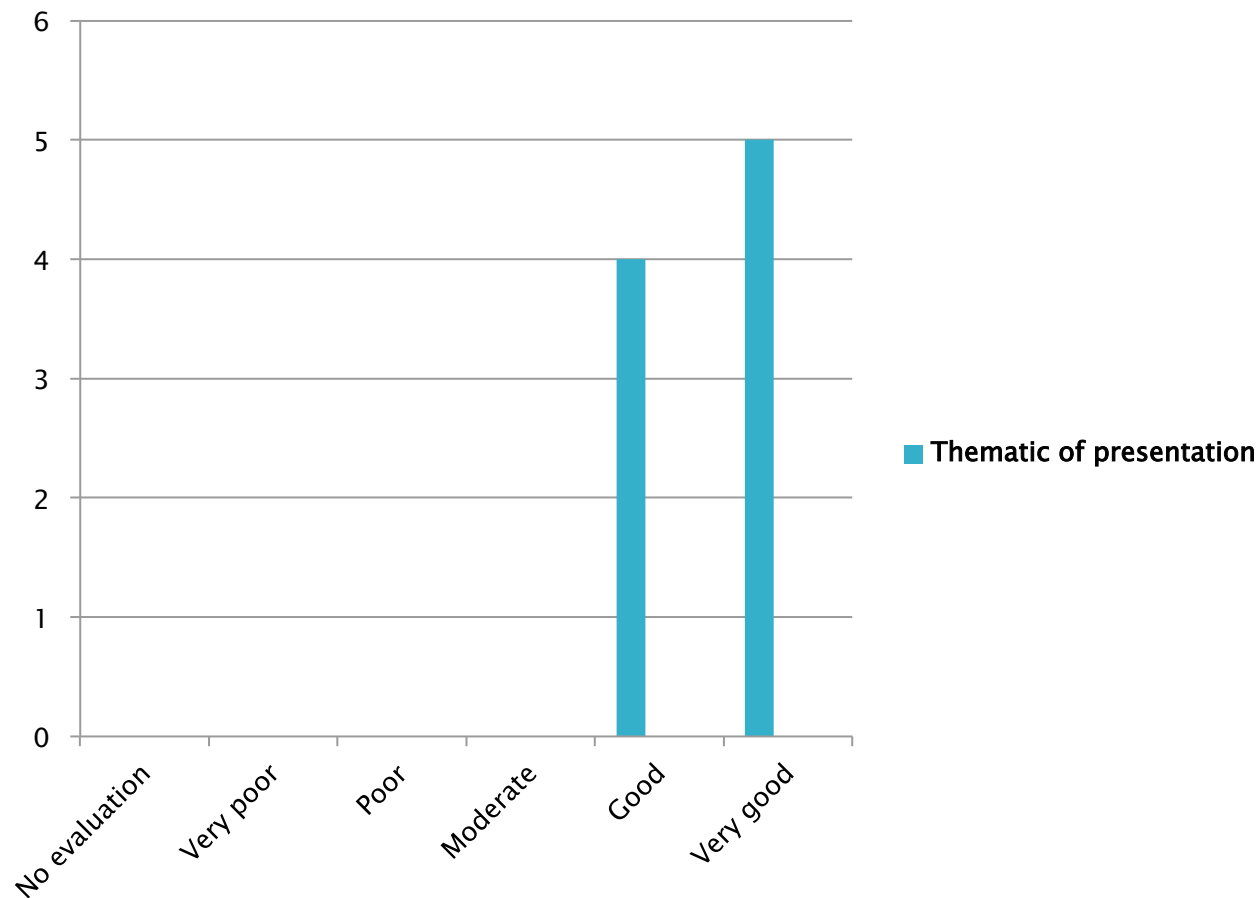
EVALUATION

 ***9 evaluation sheets received from the participants***

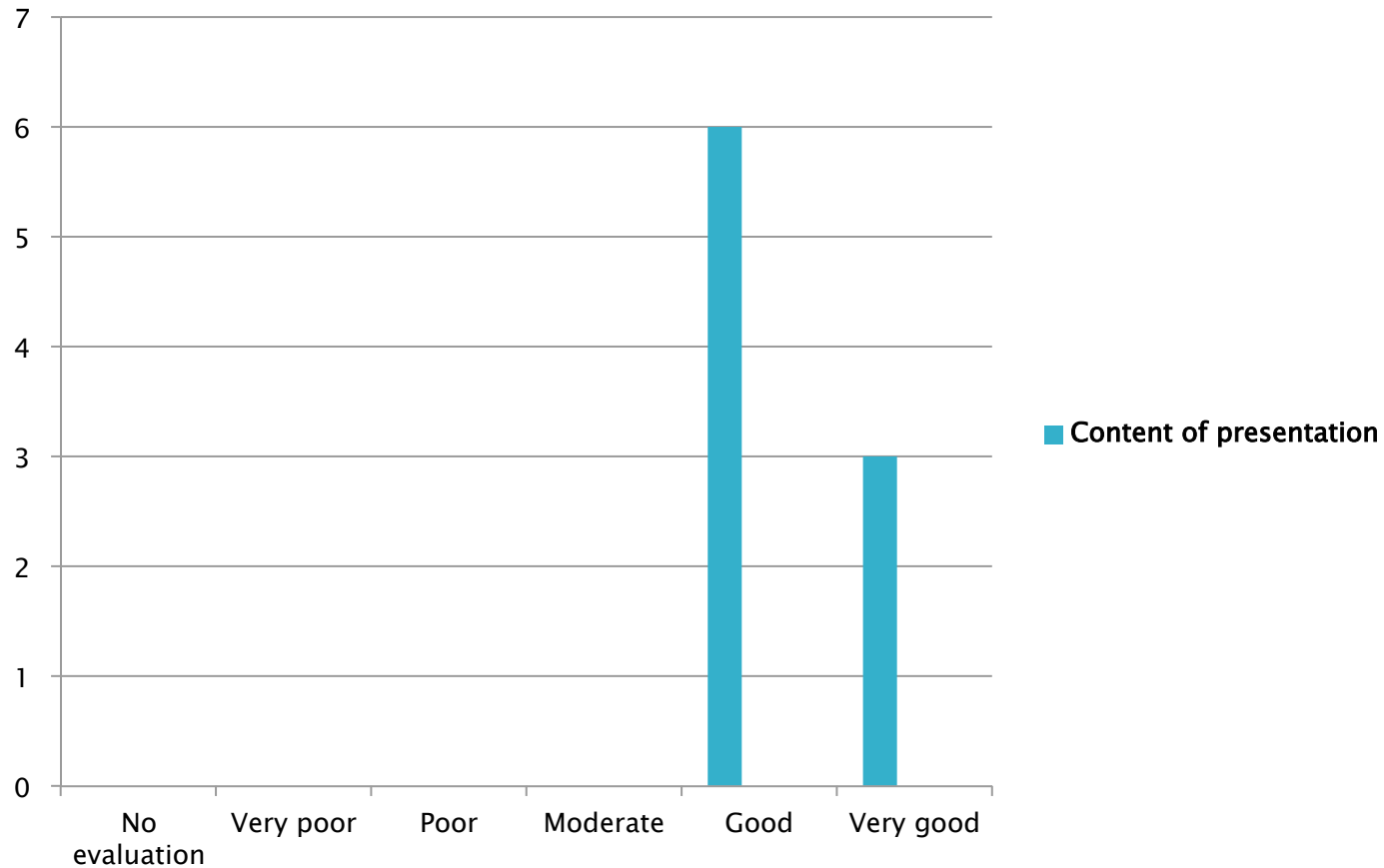
EVALUATION ANALYTICS



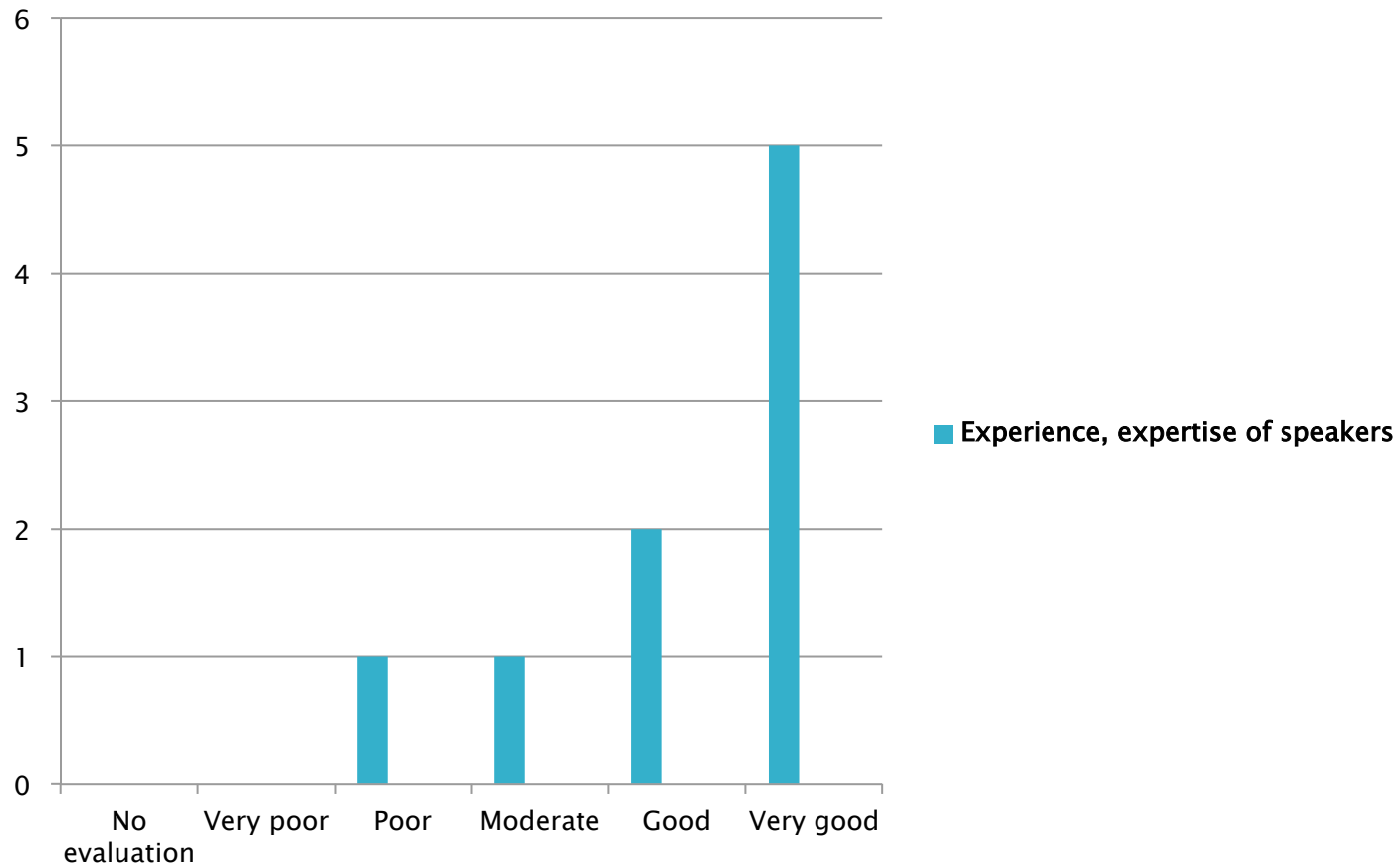
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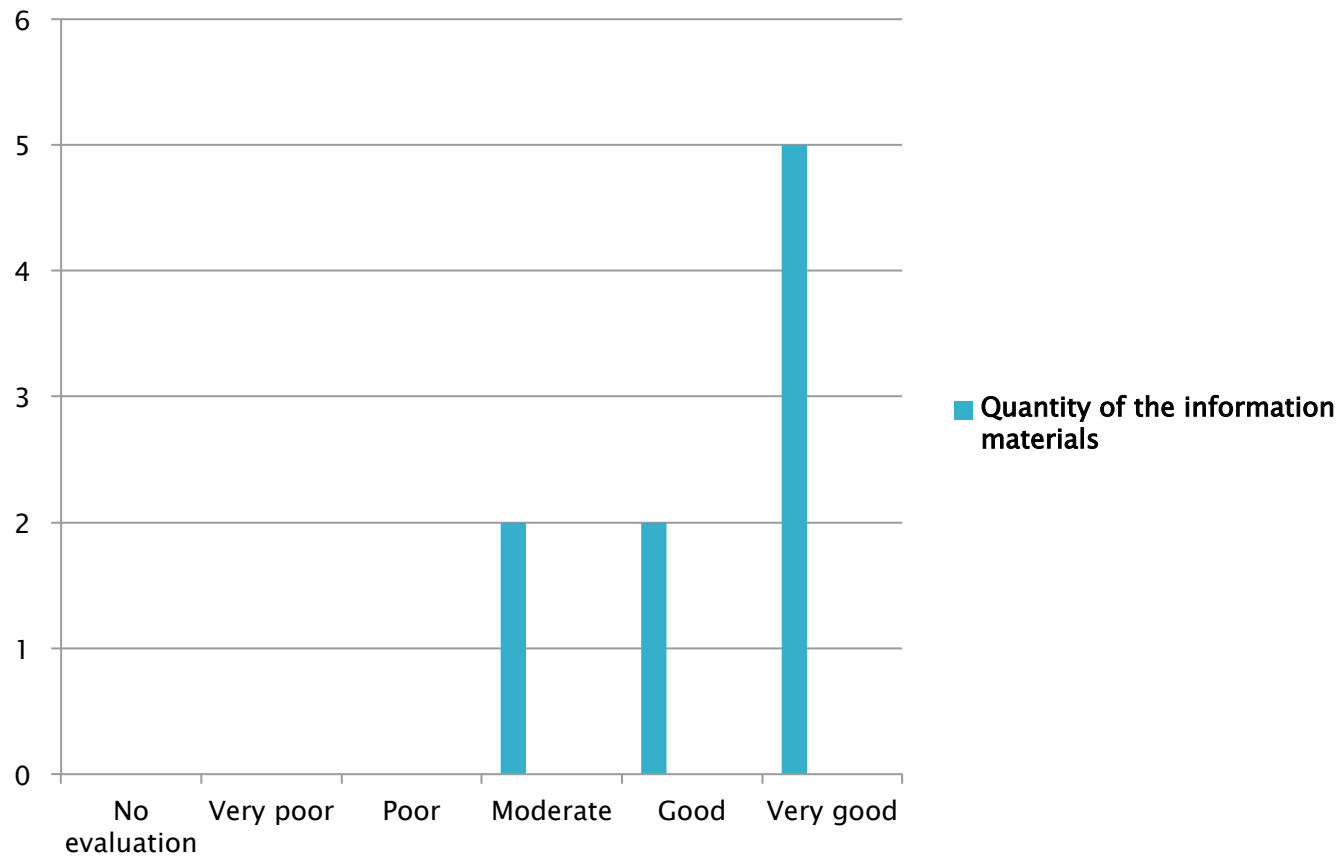
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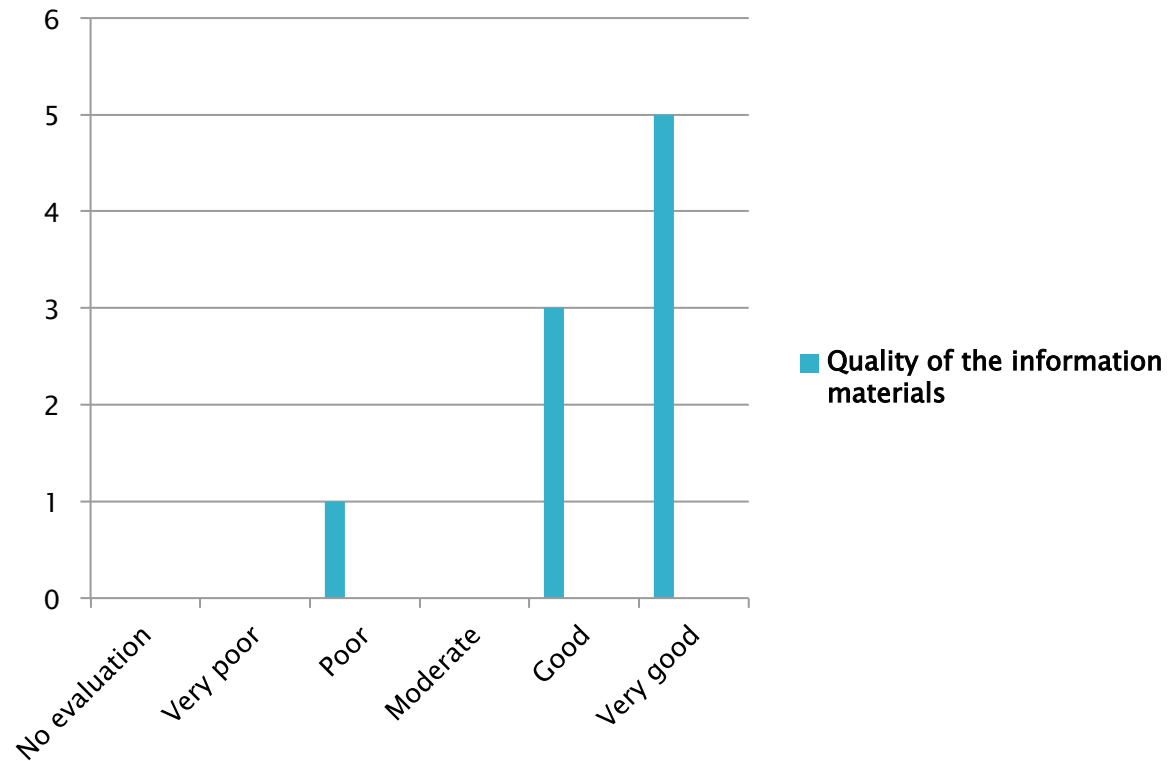
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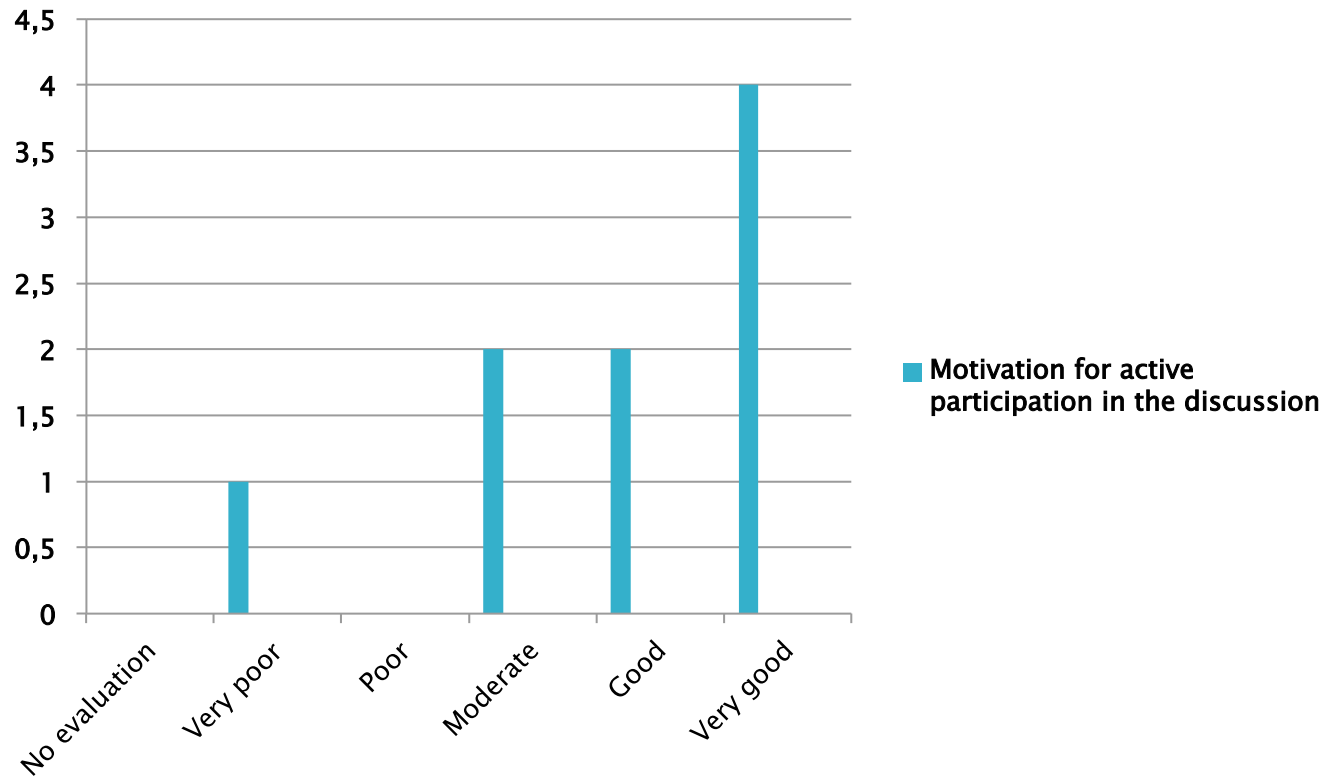
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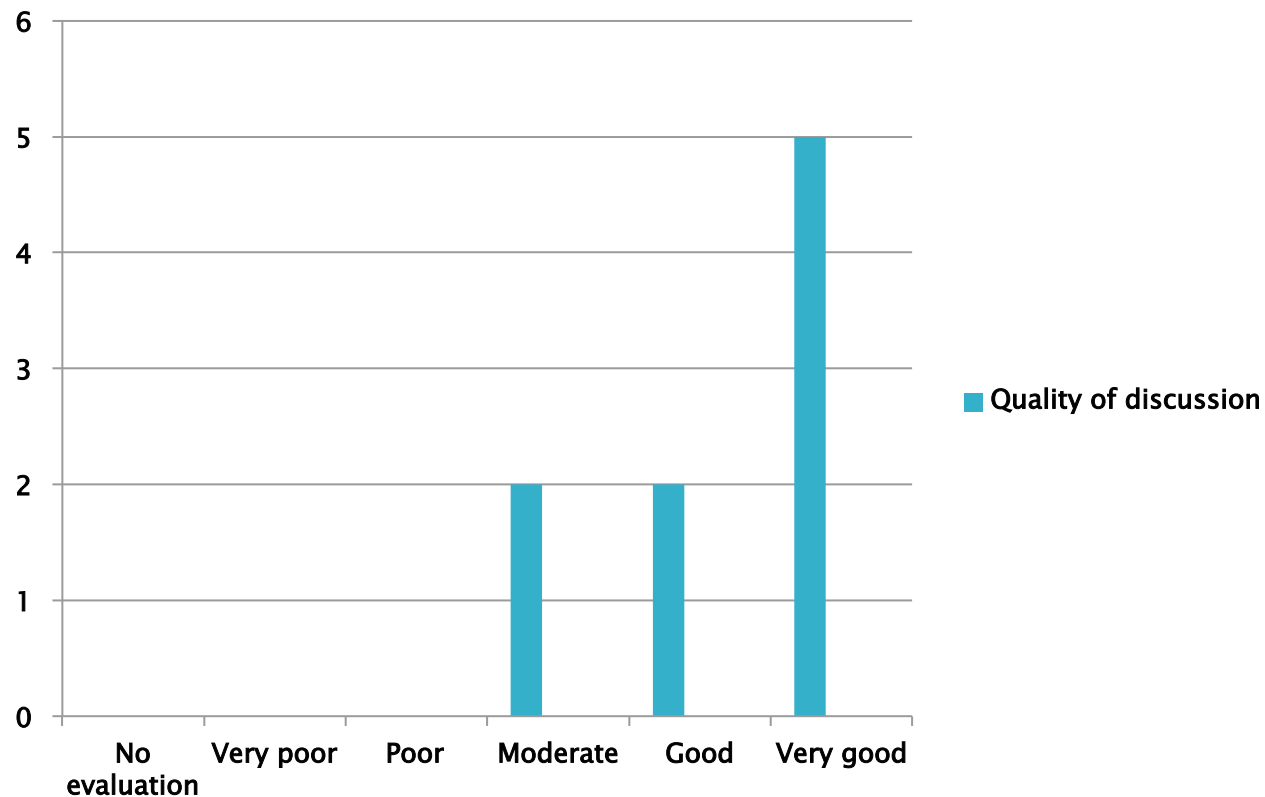
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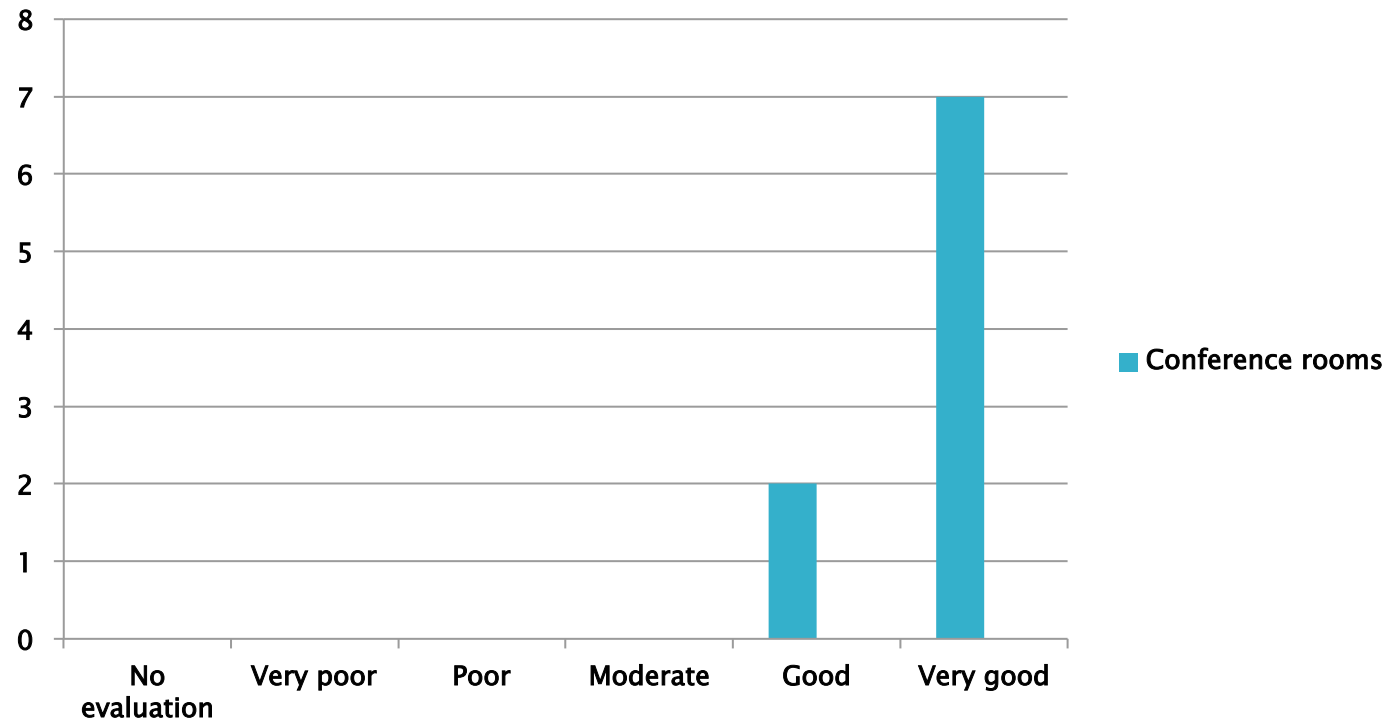
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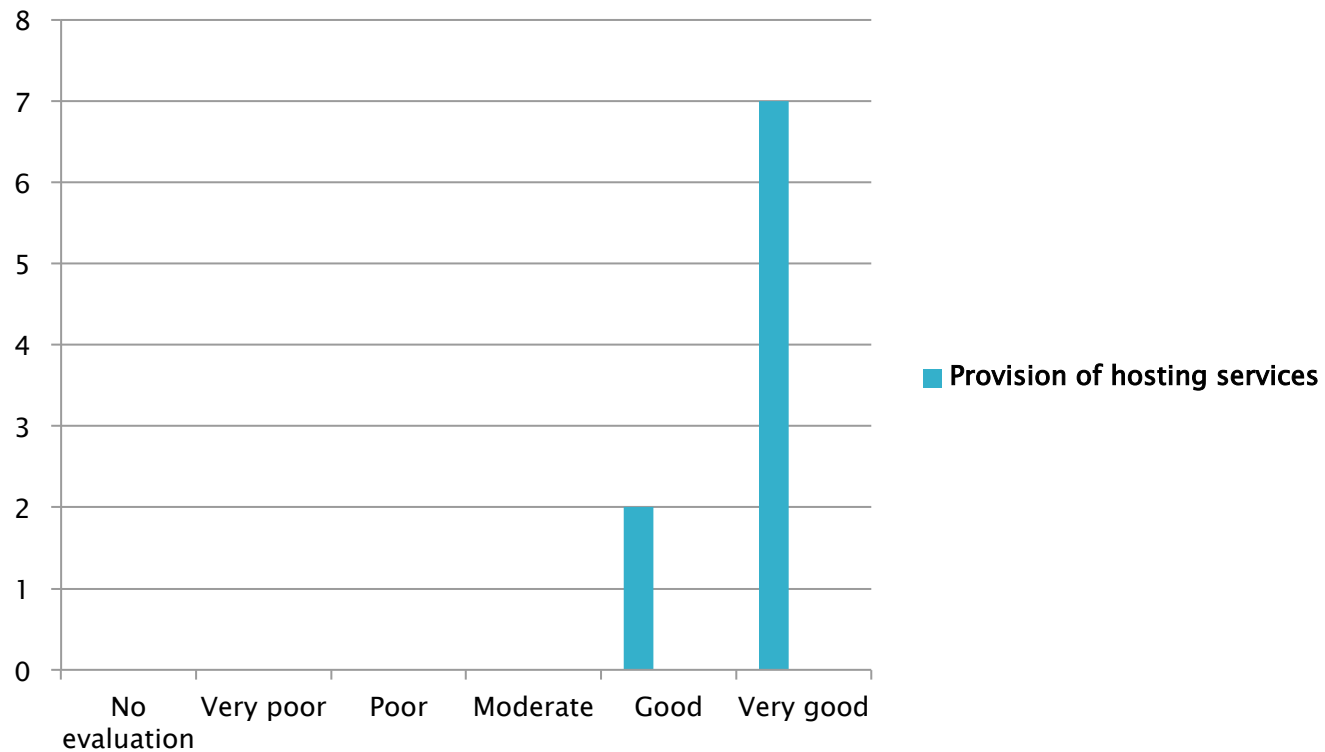
EVALUATION ANALYTICS



EVALUATION ANALYTICS



EVALUATION ANALYTICS



EVALUATION OF THE APPROACH IN GREECE

STRENGTHS

- *Information materials*
- *CV Europass*
- *Sinus meta-mileus*
- *Profiling*
- *Thematic presentation*
- *Content presentation*
- *Motivation implementing methodology*
- *Practice*
- *New technique*
- *Combination of tools*

WEAKNESSES

- *Talent recognition*
- *Market research*
- *License cost*
- *Adjustment in the local market*
- *Lack of practical examples*
- *Too ambitious*
- *Talent diagnostic process*
- *Training time*

SUPPORTIVE FACTORS

- *Public sector involvement*
- *Case studies*
- *Supportive job seeking web sites*
- *Materials offered*
- *Workshops*

INHIBITIVE FACTORS

- *Economic crisis*
- *Geo-data analysis*
- *Time, availability*
- *Labor market in different countries*
- *Empirical considerations*
- *Too many players*

Thank you for your attention

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